

Saving Energy Pays

- **Traditional DSM Programs**
- **Senate Bill 7 / Electric Utility Restructuring**
- **Statewide Energy Efficiency Programs:**
 - **CenterPoint Energy**
 - **Oncor**
 - **Entergy**
 - **AEP**
 - **Xcel Energy**

- **2003 Commercial & Industrial (C&I) Energy Efficiency Incentives:**
 - **Statewide - \$ 29 Million**
 - **CenterPoint Energy**
 - **\$ 6.3 Million**
 - **\$ 198/kW Peak Demand Reduction**
 - **\$ 0.068/kWh Annual Energy Savings**
- **Incentives offered through a Standard Offer**

C&I Standard Offer Program

- **Open to all eligible providers**
- **First come, first served**
- **Single set of fixed prices**
- **One year payout**
- **Payments tied to verified savings**
- **Standardized terms for all participants**
- **Retrofit and new construction**

Who Can Apply For Incentives?

- **Individual commercial & industrial customers**
- **National or local contractors or energy service companies**
- **Retail electricity providers**

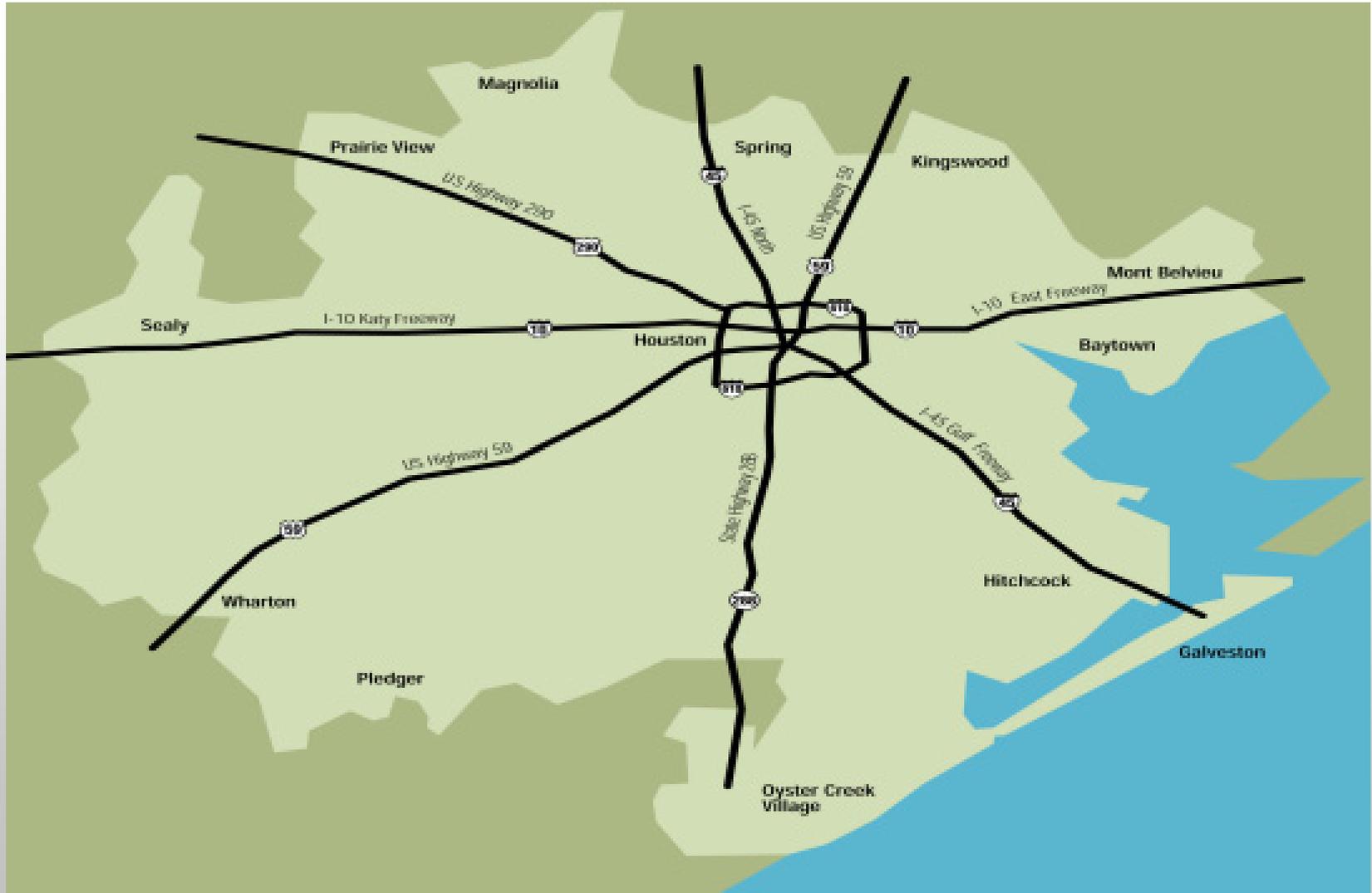
How To Apply For Incentives

- **Identify energy efficiency measures**
- **Register as a Project Sponsor on website**
- **Submit on-line application**
 - **Measures**
 - **kW and kWh savings**
 - **Incentives**
- **Reserves incentives for your project**

- **After CenterPoint reserves incentives for your project:**
 - **Sign standard agreement**
 - **Submit deposit - 5% of reserved incentives**
 - **Submit plan for verifying project savings**
 - **Install energy efficiency measures**
 - **Verify energy savings**
 - **Receive incentive payments**

- 1. Total demand at project site(s) is at least 100 kW**
 - Minimum 50 kW peak demand savings**
 - Retrofit or new construction**
 - C&I customers within CenterPoint service area**

Service Area Map



- **Produces peak demand and/or energy savings**
- **Useful life is at least ten years**
- **Permanently installed**
- **Fuel switching from electric to gas**
- **Exceeds minimum efficiency standards**
- **Retrofit or new construction**

Examples of Eligible Measures

- **Industrial process improvements**
- **Motor efficiency**
- **Variable frequency drives**
- **Replace electric application with gas**
- **Chiller / packaged cooling unit replacement**
- **Lighting efficiency**

- **Measures with life less than 10 years**
- **Cogeneration or self generation (except renewables)**
- **Measures that require no capital investment**

- **Customer Benefits**
 - Reduces project capital requirements
 - Shortens paybacks
 - Enhances project economics (IRR and ROI)
 - Save money by using less energy

- **Other Benefits**
 - Reduces electric generation requirements
 - Reduces load on transmission system
 - Environmental benefits

- **Visit website for more information**
 - **www.CenterPointEfficiency.com**
- **Register on website**
- **Contact CenterPoint Energy**
 - **George Smith 713.207.3488**
george.smith@centerpointenergy.com

Questions and Answers